

**Homework**

**Due by October 8, 2014**

**1. Have conversation(s) with people who don’t agree with you on your issues.**

Notice how their interpretation of the facts or issue is influenced by their “frames” or points of view. Is there a way to have a conversation with them on this issue that is perhaps indirect but more fruitful?

**2. Look back at some of your recent written materials. Circle the VALUES. Circle the SOLUTIONS. Have you overwhelmed the reader with your statement of the problem?**

Have you triggered any negative frames? (Look for “it’s not that” or “But”)

**3. Write several sentences that capture the VALUES you want to use in talking about your issue.**

**Write several short statements that capture the SOLUTION you are seeking. These should be specific, time-limited, and should name who or what entity needs to act.**